Supplemental Statement

OMB No. 1105-0002

Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

| For Six Mon | nth Period Ending | g July 31 . | . 1995 ert date) | |
|--|-------------------------|----------------------|---------------------------------------|--------------------------|
| Name of Registrant | | Registra | ation No. | |
| Daniel J. Edelman, Inc. | | 363 | 34 | |
| Business Address of Registrant | | | | |
| 1420 K Street, NW - 10th Floor Washington, D.C. 20005 | I—REG | ISTRANT | | |
| 1. Has there been a change in the information | on previously furn | ished in conne | ection with the following: | |
| (a) If an individual: | | | | |
| (1) Residence address(2) Citizenship(3) Occupation | Yes □ Yes □ Yes □ | No □ No □ No □ | | |
| (b) If an organization: | | | | |
| (1) Name(2) Ownership or control(3) Branch offices | Yes □ Yes □ Yes □ | No 🗃 No 🖪 | | |
| 2. Explain fully all changes, if any, indicated | in item 1. | | | |
| IF THE REGISTRA | NT IS AN INDIVIDU | AL, OMIT RESPO | ONSE TO ITEMS 3, 4, and 5. | |
| 3. Have any persons ceased acting as partner period? Yes □ No 🗷 | rs, officers, directo | ors or similar of | ficials of the registrant during | this 6 month reporting |
| If yes, furnish the following information: | | 7.877 | TIN MINISTER | |
| Name | Positi | ion | * * * * * * * * * * * * * * * * * * * | Date Connection Ended |

| 4. | Have any p Yes □ | ersons become No 🗷 | partners, officers, di | rectors or similar officia | during this 6 mon | th reporting period? |
|----|-----------------------|------------------------|--------------------------|--|---------------------------|--------------------------------|
| | If yes, furnish | n the following | information: | | | |
| | Name | | Residence Address | Citizenship | Position | Date Assumed |
| 5. | Has any pers Yes □ | on named in It No □ | em 4 rendered services | directly in furtherance of | the interests of any fore | pign principal? |
| | If yes, identif | y each such pe | rson and describe his se | ervices. | | |
| | | | Y. | | | |
| 6. | | | | als, who have filed a short ng this 6 month reporting | | nent, terminated their No 🛍 |
| | If yes, furnish | n the following | information: | | | |
| | Name | | Posi | tion or connection | | Date terminated |
| 7. | rendered serv | vices to the regi | | ns been hired as employee rance of the interests of a Yes \(\square\) No \(\square\) | | |
| | If yes, furnisl | h the following | information: | | | |
| | Name | | Residence Address | | ition or nection | Date connection began |

| II—FOREIGN | PRINCIPAL |
|------------|-----------|
|------------|-----------|

(PAGE 3)

Yes 🔼 No □ 8. Has your connection with any foreign prinicpal ended during this 6 month reporting period? If yes, furnish the following information: Date of Termination Name of foreign principal 1 February 1995 Rolls Royce No 🗷 Yes 9. Have you acquired any new foreign principal during this 6 month reporting period? If yes, furnish following information: Date acquired Name and address of foreign principal 10. In addition to those named in Items 8 and 9, if any, list the foreign principals1 whom you continued to represent during the 6 month reporting period. Government of India **ICEP** Chile Ministry of Portugal III-ACTIVITIES 11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal No □ Yes 🗷 named in Items 8, 9, and 10 of this statement? If yes, identify each such foreign principal and describe in full detail your activities and services: See Attachment A

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

| 12. | During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below Yes ☐ No ☐ | v? |
|-----|--|----|
| | If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other thing the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrar arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of deliver names of speakers and subject matter. | nt |
| | See Attachment B | |
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| | and the state of the The state of the state | |
| | en de la companya de La companya de la co | |
| 13. | In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No No | of |
| | | |
| | If yes, describe fully. | |
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²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV-FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

| nt of such monies.3 | ely for each foreign principal an acco | required detail and separate | If yes, set forth below in the |
|----------------------------|--|------------------------------|--|
| Amount | Purpose | From Whom | Date |
| | | | See Attachment C |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total | | | |
| Total | | | |
| from any foreign principal | any thing of value ⁴ other than money other source, for or in the interests of | | |
| from any foreign principal | | this statement, or from any | During this 6 month reporting named in Items 8, 9 and 10 o |
| from any foreign principal | | this statement, or from any | During this 6 month reporting named in Items 8, 9 and 10 of Yes □ No 🖪 |

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

| this statement? | Yes 🖾 | No □ | | | |
|---|----------------------------------|-------------------------------------|------------------|------------------------------|----------------------------|
| 2) transmitted monies to | any such forei | gn principal? | Yes □ | No 🖼 | |
| f yes, set forth below in th monies transmitted, if any, | e required det to each foreig | ail and separately in principal. | o for each forei | gn principal an accour | nt of such monies, includi |
| Date | To W | hom | | Purpose | Amoi |
| See Attachment D | | | | | |
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Total

| 15. (| b) DISBURSEMENTS— | THINGS OF VALUE | | | |
|---|---|---|---|--|---|
| | | nth reporting period, have you activities on behalf of any for | | | |
| I | f yes, furnish the foll | owing information: | | | |
| | Date disposed | Name of person to whom given | On behalf of what foreign principal | Description of thing of value | Purpose |
| O ii Y | Ouring this 6 month rother person, made and connection with and the No | TICAL CONTRIBUTIONS eporting period, have you fro y contributions of money or o y primary election, convention | ther things of value ⁵ in c | connection with an elec | tion to any political office, or |
| If | yes, furnish the follo | wing information: | | • | |
| D | ate | Amount or thing of value | Name politic organiza | cal | Name of candidate |
| | | VPO | LITICAL PROPAGANI |) A | |
| belies section government in the politic over the common terms of | munication or expreseves will, or which he on of the public with rnment of a foreign core United States racial, ical, or religious disor- | Act defines "political propagasion by any person (1) whice intends to, prevail upon, indefinite the United States with puntry or a foreign political pay religious, or social dissension der, civil riot, or other conflictment or political subdivision of | anda" as including any h is reasonably adapted octrinate, convert, inductive reference to the politicity or with reference to as, or (2) which advocated involving the use of force | y oral, visual, graphic, d to, or which the pers ce, or in any other way cal or public interests the foreign policies of the cs, advises, instigates, on ce or violence in any oth | ion disseminating the same influence a recipient or any , policies, or relations of a he United States or promote r promotes any racial, social ner American republic or the |
| | During this 6 month a | reporting period, did you pre Yes 🖬 No 🗆 | pare, disseminate or ca | use to be disseminated | any political propaganda as |
| I | IF YES, RESPOND TO TI | HE REMAINING ITEMS IN THIS S | SECTION V. | | |
| 17 . 1 | Identify each such for | | | | |

| 18. | | During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes \square No \square | | | | | | |
|-----------------|----------|--|---|--------------------|-----------------------------------|-----------------------|------------------------|-----------------|
| | If ye | es, identify each such f | oreign principal, specif | y amount, an | d indicate for wh | at period of ti | me. | |
| |] | N/A | | | | | | |
| | | | | | | | | |
| 19. | | | ting period, did your ac se of any of the follow | | paring, dissemina | iting or causin | g the dissemination | on of political |
| | | Radio or TV broadcasts | | | ☐ Motion picture | e films 🖁 | Letters or teleg | rams |
| | 4 | Advertising campaigns | | l | → Pamphlets or opublication | | ☐ Lectures or speeches | |
| | | Other (specify) | | | | | | |
| 20. | | | ting period, did you dis | seminate or ca | use to be dissem | inated politica | ıl propaganda amo | ong any of the |
| | | owing groups: Public Officials | | wspapers | | ☐ Librai | ries | |
| | | Legislators | Sa Nev Sa Edi | | | | ational institution | S |
| | | Government agencies | | | ssociations | ☐ Natio | nality groups | |
| | | Other (specify) | | | | | | |
| 21. | | at language was used i English | in this political propaga | nda: □ Other (s | pecify) | | | |
| | dis | seminated or caused to | stration Section, U.S. Do | ng this 6 mo | nth reporting per | riod? Ye | s 🗷 No 🗆 | |
| 23. | | i you label each item of S | of such political propaga | inda material | with the stateme | ent required b | y Section 4(b) of | the Act: |
| 24. | | | stration Section, U.S. Dequired by Rule 401 un | | Justice, a Dissem Yes 돈 | nination Repo No □ | rt for each item of | such political |
| | | | VI—EXH | IIBITS AND | ATTACHMENTS | | | |
| 25 | EXF | HIBITS A AND B | | | | | | |
| | (a) | Have you filed for each | ch of the newly acquire | d foreign prin | cipals in Item 9 | the following: | | |
| | | | es Ē No □ es Ē No □ | | | | | |
| | | If no, please attach th | e required exhibit. | | | | | |
| | (b) | Have there been any during this six month | changes in the Exhibit period? Yes [| | | any foreign p | rincipal whom yo | u represented |
| | | If yes, have you filed | an amendment to thes | e exhibits? | Yes □ | No □ | | |
| | | If no, please attach th | ne required amendmen | t. | | | | |

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

| 26. ехнівіт с | (1.102 /) |
|--|--|
| If you have previously filed an Exhibit C ⁸ , state whether a period. Yes \(\square\) No \(\frac{\rightarrow}{\rightarrow}\) | any changes therein have occurred during this 6 month reporting |
| If yes, have you filed an amendment to the Exhibit C? | Yes □ No □ |
| If no, please attach the required amendment. | |
| 27. SHORT FORM REGISTRATION STATEMENT | |
| Have short form registration statements been filed by all of Yes □ No □ N/A | the persons named in Items 5 and / of the supplemental statement? |
| If no, list names of persons who have not filed the require | ed statement. |
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| | \\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |
| the attached exhibits and that he is (they are) familiar with the | eve) read the information set forth in this registration statement and contents thereof and that such contents are in their entirety true and that the undersigned make(s) no representation as to the truth or |
| accurace to the best of his (their) knowledge and belief, excep accuracy of the information contained in attached Short Form within his (their) personal knowledge. | n Registration Statement, if any, insofar as such information is no |
| within in (then) personal another get | (Type or print name under each signature) |
| (Both copies of this statement shall be signed and sworn to before a notary public or | Polent R Rober |
| other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.) | Robert R. Reha |
| | |
| | - 3 3 - |
| Subscribed and sworn to before me at Washing | Ton D.C. B. B. |
| Subscribed and sworn to before the at | The state of the s |
| this 3rd day of October | |
| | |
| | (Cana Danie Danie) |
| | / uninvenise parues |
| | (Signature of notary or other officer) My Commission Expires September 30, 1997 |

The Exhibit C. for which no or inced form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Daniel J. Edelman, Inc.

3634

ATTACHMENT A

11.

III.

Activities

ICEP - Portuguese Trade Commission

See Attachment B

Rolls Royce Aerospace

See Attachment B

Ministry of Portugal

See Attachment B

Government of India

See Attachment B

Government of Chile

See Attachment B

Daniel J. Edelman, Inc.

3634

ATTACHMENT B

12. Activities

Rolls Royce Aerospace

No activity during this reporting period.

ICEP - The Portuguese Trade Commission

Materials Development

Prepared and circulated written material on behalf of the foreign principal.

Meetings

Arranged meetings for the foreign principal with private sector.

Arranged interview for Professor Marques with Stanley Reed, editor at Business Week in February.

Sent letter of invitation to executives asking them to serve as founding members of the U.S. - Portuguese Investment Advisory Board. Engaged in additional business outreach activities with U.S. corporations.

Oversaw the creation of an advertising strategy and design.

Attended Princeton Trade Show in March with ICEP.

Arranged for the visit and itinerary of Minister of Trade and Tourism, Faria de Oliveira's visit to the United States May 1-6.

- Arranged meetings for Minister Oliveira and/or ICEP representatives with:

Jack Valenti, President of the Motion Picture Association Senate Majority Leader Bob Dole Speaker of the House Newt Gingrich Secretary of Commerce Ron Brown Executives from high-tech companies

Arranged for the press conference May 1 announcing the U.S. - Portuguese Investment Advisory Board.

Assisted ICEP with arranging a trade mission of 7 executives from high-tech associations and companies to Portugal in June.

Prepared, supervised and assisted in conducting research on investment decisions of U.S. business communities.

Ministry of Portugal

Prepared and disseminated congressional information kit. The kit was mailed on April 4 1995.

Arranged meetings with the following interested staffers:

Bill Inglee, House Appropriations Committee Robyn Lieberman, Sen. Feingold's office John Hefner, House International Relations Committee

3634 - ATTACHMENT B (continued)

Ministry of Portugal - continued

Rodney Walker, Sen. Bennett Johnston's office David Lonie, Rep. Solomon's Rules Committee staff

Spoke with congressional staff regarding the Administration policy toward Indonesia and East Timor. Phone conversations conducted with:

Mike Ennis, House Asia and Pacific Subcommittee
John Hefner, House Asia and Pacific Subcommittee
Rick Kessler, House Asia and Pacific Subcommittee
Bob Zachritz, Rep. Tony Hall's office
Rep. Jack Reed's office
Rep. John Porter's office
Robyn Lieberman, Sen. Feingold's office
Charlie Flickner, House Foreign Operations Subcommittee

Monitored conference "Uncovering Indonesia" in Washington, D.C. on March 15, 1995

Monitored congressional hearing on human rights and democratization in Asia on March 16, 1995

Prepared letters to the editor on Portuguese foreign principal issues.

Arranged media interviews for Foreign Minister Durao Barroso during his trip to the U.S. on April 19, 1995. Minister appeared on CNN's Business Asia show (contact: Caleb Goddard), met with George Russel of *Time* Magazine and the Editorial Board of *Newsweek* magazine (contact: Peter McGrath). Discussed Portugal's concerns over the East Timor issue.

Arranged media interviews for Foreign Minister Durao Barrosso during his trip to Geneva (July 8, 1995) to participate in the trilateral talks with Indonesia under the auspices of the United Nations. Minister Durao Barroso was interviewed by:

Sophie Fisher, BBC Radio and TV (2 separate interviews) Bob Kroon, *International Herald Tribune* Mark Detemple, Reuters

Government of India

Prepared and disseminated written material on behalf of the foreign principal.

Assisted Embassy of India in preparing invitation list to a lecture by Jeffrey Sachs at Center for Strategic & International Studies.

Provided information and assistance to office of Senator Pressler with respect to India issues.

Arranged interviews for Finance Minister Manmohan Singh with:

April 24 - Lou Dobbs, CNN "Moneyline"

April 28 - Jack Egan, U.S. News & World Report

April 28 - Tony Munroe and Ben Barber, Washington Times

April 28 - David Wessel, Bob Davis and Robert Keatley, Wall Street Journal

April 28 - Stuart Varney, CNN "Business Asia" (canceled)

3634- ATTACHMENT B (continued)

Government of India - continued

Wrote press release regarding Finance Minister Singh's visit to U.S.

Arranged editorial board meetings for Ambassador Ray with:

June 9 - Pittsburgh Post-Gazette June 16 - Kansas City Star July 21 - St. Louis Post-Dispatch

Arranged meeting for Ambassador Ray with Joe Dove, Business Editor of Jackson (MI) Clarion-Ledger on August 8.

Arranged speaking engagement for Ambassador Ray at George Washington University School of Business and Public Management to be held in October 1995.

Arranged speaking engagement for Ambassador Ray at Mobile, Alabama Chamber of Commerce to be held in November 1995.

Provided public relations support for the Indo-American Kashmiri Forum.

Arranged for production of video on current Kashmiri situation by Quorum Communications.

Arranged speaking engagement for Nirupama Rao, Minister of Press & Information at embassy at the South Asia Journalists' Association in New York on July 26.

Assisted Confederation of Indian Industries in inviting New Jersey Governor Whitman and California Lieutenant Governor Davis to annual convention in New Delhi.

Advised Representative Sherrod Brown's office on submission to Christian Science Monitor.

Government of Chile

Prepared and disseminated written material on behalf of the foreign principal.

On March 17, 1995, interviews were arranged for Genaro Arriagada, Minister Secretary General of the Presidency in New York City. Minister Arriagada met with John Pearson of *Business Week*; Kathleen Hayes, reporter for *Investor's Business Daily* and host of CNBC "Business Insiders"; Marjorie Olster, reporter for Reuters News Agency; Jon Hilsenrath and Melissa Sawin, Knight-Ridder Financial News and Chris Palmeri, *Forbes*. The Minister also appeared on CNN "Moneyline" with Lou Dobbs. During the interviews in New York, Minister Arriagada discussed Chile's economic reforms as a key element of successful trade policies.

In late May and early June 1995, arranged telephone interviews between Isabel Marshall of Codelco (Chilean Copper Company) and reporters from the following mining publications: *Miners News, Pay Dirt* and *The Mining_Record.* Dr. Marshall discussed Chile's mining sector.

Arranged interviews for Dr. Andres Velasco (Deputy Nafta Negotiator) after his testimony at the USTR hearing. On April 25, the interviews were conducted with reporters from *The Wall Street Journal*, *Financial Times* and *Reuters*. Coordinated a telephone interview between Andres Velasco and Kevin Hall, *Journal of Commerce* during which Dr. Velasco discussed Chile's strong economy.

Contacted American associations and firms that will benefit from expanding the North American Free Trade Agreement urging them to make public their support for the expansion.

3634 - ATTACHMENT B - (continued)

Government of Chile - continued

Edited and distributed to major news publications an op-ed written by Andres Velasco, Deputy Negotiator for the Chilean Nafta Negotiating Team. The op-ed appeared in the *Journal of Commerce* on April 28.

Contacted former President George Bush on April 18 about authorizing the distribution of a speech made in Santiago. The speech was sent to the media and also to members of Congress. The speech outlined the importance of expanding free trade.

Arranged an interview on April 5, 1995 between Jon Hilsenrath , senior exchange correspondent for Knight-Ridder Financial News and Jose Pablo Arellano, Budget Director, Government of Chile.

Arranged interview on May 5 between Washington Times business editor and Andres Velasco.

Coordinated a roundtable discussion at the Chilean embassy on June 9, 1995 between Chilean Finance Minister, Eduardo Aninat and the following reporters: Martha Hamilton, Washington Post, Helene Cooper, The Wall Street Journal; Tony Munroe, Washington Times; Nancy Dunne, Financial Times. The Minister discussed the June 7 trade negotiations held in Toronto.

Attended the Denver trade ministerial (June 27 - July 1) and arranged interviews (conducted at the Marriott Hotel in Denver, CO) for Eduardo Aninat, Minister of Finance and Alvaro Garcia, Minister of Economy with the following reporters:

Kevin Hall, Journal of Commerce
Deborah Mendez, Associated Press
Holger Jensen, Rocky Mountain News
David LaGesse, Dallas Morning News
Erik Schatzker, Knight-Ridder News
Jane Bussey, Miami Herald
Nancy Dunne, Financial Times
Beverly Vasquez, Denver Post

Arranged an appearance on CNN "Moneyline" (June 30, 1995) for Andres Velasco. Mr. Velasco discussed steps taken toward Chile's inclusion in the Nafta.

Coordinated interviews for Andres Velasco (June 21, 1995) with Martha Hamilton, Washington Post and Adriel Battelheim, Denver Post. Mr. Velasco addressed expectations for the Denver summit.

Sought support from the top 50 newspaper editorial editors for Chile's accession to the Nafta.

In conjunction with the U.S. Chamber of Commerce and AMCHAM, Edelman conducted a media training workshop at the U.S. Chamber of Commerce on July 21. Representatives from companies supporting Chile's entry to the Nafta attended the event.

DANIEL J. EDELMAN, INC.

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ATTACHMENT C

14(a) Receipts - Monies

| Roll | s _R | OVC | е |
|------|----------------|-----|---|
| | | | |

| February 1995 March 1995 April 1995 | Fee and Disbursements Disbursements Disbursements | \$7,864.54 \$579.61 \$203.27 |
|---|---|------------------------------------|
| April 1990 | TOTAL | \$8,647.42 |
| | TOTAL | 40,0 = |
| ICEP (Portuguese Trade Comm | <u>mission</u>) | |
| February 1995 | Fee and Disbursements | \$37,061.75 |
| March 1995 | Fee and Disbursements | \$40,122.57 |
| April 1995 | Fee and Disbursements | \$55,385.90 |
| May 1995 | Fee and Disbursements | \$75,284.69 |
| June 1995 | Fee and Disbursements | \$145,741.97 |
| July 1995 | Fee and Disbursements | \$77,233.89 |
| | TOTAL | \$430,830.77 |
| Ministry of Portugal | | |
| Fahrung 1005 | r. | \$55,000.00 |
| February 1995 | Fee Fee and Disbursements | \$2,557.00 |
| April 1995 | ree and Disbursements | \$2,557.00 |
| | TOTAL | \$57,557.00 |
| Government of India | | |
| February 1995 | Fee and Disbursements | \$13,355.02 |
| March 1995 | Fee and Disbursements | \$21,171.16 |
| April 1995 | Fee and Disbursements | \$21,172.43 |
| May 1995 | Fee and Disbursements | \$20,926.46 |
| June 1995 | Fee and Disbursements | \$21,656.74 |
| July 1995 | Fee and Disbursements | \$21,811.21 |
| | TOTAL | \$120,093.02 |
| Government of Chile | | |
| February 1995 | Fee and Disbursements | \$48,257.05 |
| March 1995 | Fee and Disbursements | \$24,911.82 |
| April 1995 | Fee and Disbursements | \$22,571.16 |
| May 1995 | Fee and Disbursements | \$223,287.98 |
| June 1995 | Fee and Disbursements | \$23,916.87 |
| July 1995 | Fee and Disbursements | \$28,748.98 |
| | TOTAL | \$171,693.86 |

DANIEL J. EDELMAN, INC.

| 3634 | ATTACHMENT D | |
|---------------------------------|---|--|
| 15(a) | Disbursements - Monies | |
| Rolls Royce | | |
| February 1995 | Phone Photocopying Delivery/Transportation *Travel (Air) | 28.34 6.20 180.00 150.00 |
| | TOTAL | 364.54 |
| March 1995 | Phone Photocopying Postage Delivery/Transportation Miscellaneous | 72.35 1.20 1.36 22.06 482.64 |
| | TOTAL | 579.61 |
| April 1995 | Phone Postage Miscellaneous TOTAL | 29.70 1.56 172.01 203.27 |
| *(Travel of registrant employee | | |
| Ministry of Portugal | • | |
| February 1995 | Phone Photocopying Fax Travel/Entertainment Delivery/Transportation Miscellaneous TOTAL | 162.26 84.00 24.00 68.75 55.31 86.70 |
| | TOTAL | 720.11 |
| March 1995 | Phone/Wire Service Photocopying Postage Travel/Entertainment Graphics Miscellaneous | 162.89 121.40 3.55 155.31 2,908.13 115.86 |
| | TOTAL | \$3,023.99 |

Ministry of Portugal (Continued)

| | | · | |
|---|---------------------------|--------------------|--|
| April 1995 | Phone/Wire Service | 261.60 | |
| • | Photocopying | 188.80 | |
| | Fax | 46.00 | |
| | Delivery/Transportation | 31.18 | |
| | Mailings/Releases | 1,800.00 | |
| | Miscellaneous | 1,297.40 | |
| | TOTAL | \$3,624.98 | |
| | | | |
| May 1995 | Phone/Wire Service | 91.16 | |
| | Fax | 130.00 | |
| | *Travel (Air) | 300.00 | |
| | Travel/Entertainment | 491.95 | |
| | **Delivery/Transportation | 217.30 | |
| | ***Graphics/Video | 142.33 | |
| | Miscellaneous | 52.88 | |
| | TOTAL | \$1,425.62 | |
| | | | |
| *Travel of registrant employee | to New York City | | |
| **UPS and Federal Express | | | |
| ***Saah Video/Rat. Pappan Gr | aphics | | |
| | | 206 62 | |
| June 1995 | Phones | 206.62 | |
| | Fax | 292.00 | |
| | *Travel (Air) | 300.00 | |
| | Travel/Transportation | 68.00 | |
| | Delivery/Transportation | 14.46 | |
| | Miscellaneous | 91.00 | |
| | TOTAL | \$972.08 | |
| * Travel of registrant employee | to New York City | | |
| | DI. | 444.66 | |
| July 1995 | Phones | 111.66 | |
| | Photocopying | 21.20 | |
| | Mailing/Release | 5,431.85 | |
| | Miscellaneous | 1,382.58 | |
| | TOTAL | \$6,862.48 | |
| | | | |
| ICEP (Portuguese Trade Con | nmission) | | |
| February 1995 | Phones/Wire Service | 287.43 | |
| • | Photocopying | 319.60 | |
| | Postage | .35 | |
| | *Travel (Air) | 1,200.00 | |
| | Travel/Entertainment | 47.00 | |
| | Delivery/Transportation | 145.19 | |
| | Miscellaneous | 62.00 | |
| | TOTAL | \$2,061.75 | |
| *Travel of registrant employee | | Ψ 2 1001.70 | |
| Travel of regionalit employees to recir Tork Oily (4) | | | |

Portuguese Trade Commission (Continued)

| March 1995 | Phone | 874.14 |
|---|--|-------------|
| | Photocopying | 201.20 |
| | Fax | 36.00 |
| | Postage/Delivery | 696.75 |
| | *Travel (Air) | 1,800.00 |
| | **Travel/Entertainment | 374.72 |
| | Delivery/Transportation | 25.50 |
| | Miscellaneous | 1,114.46 |
| | TOTAL | \$5,122.57 |
| * Travel of registrant employed | es to New York City (4) | |
| **Expenses re: New York trip | | |
| April 1995 | Phones | 674.13 |
| | Photocopying | 348.80 |
| | Fax | 148.00 |
| | Postage | 788.03 |
| | *Travel (Air) | 8,571.95 |
| | **Travel/Entertainment/Meals | 2,083.78 |
| | Delivery/Transportation | 390.91 |
| | Mailing/Releases | 3,493.81 |
| | Miscellaneous | 3,886.49 |
| | TOTAL | \$20,385.90 |
| * Travel of registrant employer **Expenses re CA trip | es to Silicon Valley, Sfrancisco, CA (5) | |
| May 1995 | Phones | 179.70 |
| | Photocopying | 700.00 |
| | Fax | 20.00 |
| | Postage/Messenger | 1,110.63 |
| | *Travel | 2,131.00 |
| | **Travel/Meals/Hotel/Entertainment | 1,760.14 |
| | Delivery/Transportation | 677.49 |
| | Mailing/Releases | 1,214.45 |
| | ***Graphics/Printing/Advertising | 12,399.89 |
| | ****Polling Survey | 18,060.00 |
| | Miscellaneous | 2,031.39 |
| | TOTAL | \$40,284.69 |
| *Travel of registrant employee | es to New York City, Pittsburgh, PA | |

^{*}Travel of registrant employees to New York City, Pittsburgh, PA and Kalamazoo, MI.

^{**}Meals/Entertainment in conjunction with travel

^{***}Alex Communication Enten Advertising

^{****}Wirthlin Group

Portuguese Trade Commission (Continued)

| • | | |
|--|---|--------------|
| June 1995 | Phones | 506.69 |
| | Photocopying | 609.00 |
| | Fax | 16.00 |
| | Postage | 346.25 |
| | *Travel (Air) | 8,094.95 |
| | **Travel/Hotel/Entertainment | 2,161.24 |
| | Delivery/Transportation | 991.46 |
| | Mailing/Release | 2,083.28 |
| • | Photography | 3,143.75 |
| | ***Graphics/Printing/Advertising | 85,847.70 |
| | ****Polling Survey | 6,940.75 |
| | TOTAL | \$110,741.97 |
| ***Enten, Axis Communicat ****Wirthlin Group | nt in conjunction with Lisbon travel tions | |
| July 1995 | Phones | 443.40 |
| , | Photocopying | 267.00 |
| | Fax | 130.00 |
| | Postage/Delivery | 401.18 |
| | *Travel (Air) | 2,100.00 |
| | **Travel/Hotel/Meals | 3,015.65 |
| | Travel/Entertainment | 440.13 |
| | Delivery/Transportation | 255.16 |
| | Graphics | 968.85 |
| | ***Travel/Hotel | 15,110.91 |
| | ****Advertising/Brochures/Printing | 17,647.71 |
| | Miscellaneous | 1,556.00 |
| | TOTAL | 42,233.89 |
| *Travel of registrant to NYC | | |
| **Expenses in conjunction | willi liavei | |

Government of India

| February | Phones | 104.78 |
|----------|-------------------------|------------|
| , | Photocopying | 67.00 |
| | Fax | 348.00 |
| | Postage | .32 |
| | Travel/Entertainment | 126.50 |
| | Delivery/Transportation | 72.02 |
| | Graphics | 430.93 |
| | Mailing/Release | 205.47 |
| | TOTAL | \$1,355.01 |

^{****}Hotel expenses for registrants trip to Silicon Valley, SFran,CA anaphylaxis, Idea, Pitch Studio, Enten

Government of India (Continued)

| March 1995 | Phones | 274.55 |
|------------|-------------------------|-------------|
| maion 1000 | Photocopying | 42.80 |
| | Fax | 70.00 |
| | Postage | .35 |
| | Travel/Entertainment | 235.62 |
| | Delivery/Transportation | 5.25 |
| | Miscellaneous | 221.77 |
| | Missolianosas | |
| | TOTAL | \$1,171.16 |
| April 1995 | Phones | 220.94 |
| • | Photocopying | 136.20 |
| | Fax | 200.00 |
| | Postage | 1.38 |
| | Travel/Entertainment | 105.70 |
| | Delivery/Transportation | 272.01 |
| , | Miscellaneous | 236.20 |
| | TOTAL | \$1,172.43 |
| | | 04.46 |
| May 1995 | Phones | 91.16 |
| | Photocopying | 51.60 |
| | Fax | 216.000 |
| | Postage | .67 |
| | Travel/Entertainment | 64.00 |
| | Graphics/Printing | 483.01 |
| | Miscellaneous | 20.02 |
| | TOTAL | \$926.46 |
| June 1995 | Phones | 135.24 |
| | Photocopying | 141.00 |
| | Fax | 374.00 |
| | Postage | .32 |
| | Travel/Entertainment | 89.69 |
| | Delivery/Transportation | 181.22 |
| | Miscellaneous | 735.27 |
| | TOTAL | \$1,656.74 |
| l. l. 4005 | Dhamas | 160.27 |
| July 1995 | Phones | 650.00 |
| | Fax | |
| | Postage | .32 |
| | Travel/Entertainment | 62.40 |
| | Delivery/Transportation | 139.36 |
| | Miscellaneous | 152.67 |
| | TOTAL | \$1,811.21 |
| | | |

Government of Chile

| February 1995 | Phones Photocopying Fax Postage *Travel (Air) **Travel/Hotel/Meals Travel/Entertainment Delivery/Transportation Graphics Mailing/Releases | 1,141.03 663.80 1,070.00 9.42 4,318.50 9,928.21 1,226.03 605.29 360.61 8,133.88 |
|---|---|--|
| | Press Clipping | 177.12 |
| | Miscellaneous | 623.16 |
| | TOTAL | \$28,257.05 |
| *Registrant Travel to Miami /Bo **Registrant expenses for Ame | | |
| March 1995 | Phones | 478.83 |
| | Photocopying | 198.20 |
| | Fax | 190.00 |
| | Postage | 36.32 |
| | *Travel (Air) | 1,053.00 |
| | **Travel/Hotel/Meals | 887.31 |
| | Travel/Entertainment | 36.00 |
| | Delivery/Transportation | 163.95 |
| | Mailing/Release | 353.05 |
| | Press Clippings | 629.98 |
| | Miscellaneous | 885.18 |
| | TOTAL | \$4,911.82 |
| *Travel by registrant employee: **Travel in conjunction with trav | | |
| April 1995 | Phones | 826.98 |
| 7.pm 1000 | Photocopying | 137.40 |
| | Postage | 47.10 |
| | *Travel (Air) | 600.00 |
| | Delivery/Transportation | 245.97 |
| | Miscellaneous | 652.36 |
| | TOTAL | \$2,571.16 |

*Travel by registrant employees to New York City (2)

Government of Chile (Continued)

| May 1995 | Phones | 91.16 |
|----------------------------------|-------------------------|---------------------|
| Way 1995 | Photocopying | 6.20 |
| | Fax | 894.00 |
| | Postage | 52.21 |
| | *Travel (Air) | 525.00 |
| | **Travel/Hotel | 512.78 |
| | Travel/Entertainment | 54.09 |
| | Delivery/Transportation | 184.30 |
| | Press Clippings | 306.74 |
| | Miscellaneous | 661.50 |
| | Miscellarieous | |
| | TOTAL | 3,287.98 |
| *Registrant Travel to New York | City (3) | |
| **Expenses in conjunction with t | | |
| Expenses in conjunction with | 14701 | |
| June 1995 | Phone | 366.04 |
| | Photocopying | 89.20 |
| | Postage | 54.19 |
| | Travel/Entertainment | 47.15 |
| | Delivery/Transportation | 178.13 |
| | Graphics | 166.82 |
| | Mailing/Releases | 2,768.00 |
| | Press Clippings | 93.09 |
| | Miscellaneous | 153.84 |
| | | 44 44 67 |
| | TOTAL | \$3,916.87 |
| July 1995 | Phones | 379.93 |
| cuty 1000 | Photocopying | 463.60 |
| | Fax | 278.00 |
| | Postage | 9.11 |
| | *Travel | 1,038.00 |
| | **Travel/Hotel/Meals | 2,275.36 |
| | Travel/Entertainment | 135.72 |
| | Delivery/Transportation | 42.48 |
| | Graphics | 199.34 |
| | Mailing/Releases | 2,792.65 |
| | Press Clippings | 395.67 |
| | Miscellaneous | 739.74 |
| | | 44 - 12 - 24 |
| | TOTAL | \$8,748.98 |

^{*}Travel by registrants to Denver, CO
**Expenses in conjunction with travel